

# NEWS & UPDATES

Autumn 2021

## GENERAL MANAGER APPOINTMENT - DAYLE JEMMETT

We're proud to announce the promotion of Dayle Jemmett to General Manager of Smith Seeds. Dayle has been with the company for 18 years and has advanced through progressively with more responsibility in all business aspects.

Dayle will continue in his current role as Manager for our subsidiary company Premium Peas Ltd, along with the seed production for both companies and as the account manager for our European customers.



Company directors Ross and Grant Smith see this as a significant step in the company's succession strategy to ensure a consistently strong business into the future.

Ross, although not so active in the company now, is our Board Chairman. Grant will continue working in his role as Managing Director, helping to steer the company in the right direction to manage whatever the future may hold. He will also be continuing to work with many of our Asian customers as well as others.

Our professional and experienced agronomists and administration staff strive to ensure that Smith Seeds continues to supply a high-quality product and supporting documentation to our customers.

*Dayle Jemmett, recently appointed General Manager of Smith Seeds discusses the finer details of their new purpose-built facility with Grant Smith, which is due for completion in 2022.*

## Other Staff News

We have employed three new staff to join our busy team to help lighten the load. Between them there is quite a considerable depth of knowledge and experience within the agricultural industry.

Especially with the oldest member, Steve Chapman, along with Brad Quinlan and Tania Smith!

## COVID

Not a word we like saying, but it has changed how work is done these days, especially with overseas business. There has been no overseas travel for our staff and no overseas visitors this growing season inspecting and walking their crops. To keep our customers in the loop, there have been many online meetings and crop reports with photos and videos sent to keep them updated and in touch with their productions.



## Expansion plans and a purpose-built facility underway

We're proud of the local and global relationships we have built over the years, and as a reflection of our growth, we're pleased to share with you our new office and warehouse conceptual designs in the late planning stage. We are all very much looking forward to completing this project, allowing

for future growth in a purpose-built facility for our valued team to enjoy.

We sincerely hope, in the next 12 months or so, we have the opportunity to welcome all our valued customers to this facility located in the new Ashburton Business Estate.



Conceptual plans for our new purpose-built facility in Ashburton's new Business Estate.

## 2021 Plantings

Autumn plantings are almost complete and we are now in discussions with some customers regarding Spring plantings, which will take place in September.

We are concerned about the outlook for the New Zealand dollar which economists suggest will strengthen over the coming months. Therefore you may consider discussing your production requirements with us sooner rather than later.

Although our company will not attend the ISF congress in Spain this year, we look forward to meeting with our customers virtually.

### ON THE HORIZON

## New computer software & improved reporting

We're currently working hard to implement a new computer system and reporting program to deliver a higher reporting standard and customer experience. We hope to be onboard with this new technology later this year, when you will see some changes to documents and reports, which we hope you will appreciate. If you have any questions on how this might affect you, please feel free to be in touch.

## HARVEST/PROCESSING/SHIPMENT: What you need to know

In general, this year's crops are looking good. It's pleasing to see from the crops already harvested they have delivered above-average yields. If you have any urgent delivery requirements that have not been communicated to us, please let us know as soon as possible to allow processing to be scheduled with the cleaning facilities.

There is some worldwide concern regarding the shipping situation for the coming season. We are in close contact with the major shipping lines, and we will be kept up-to-date with any issues that may arise.

We are booking space on vessels well in advance of the required shipment time frames, knowing that we have done everything we can to ensure the product arrives at our customers on time.

If you get a chance, please have a look at our website [www.smithseeds.co.nz](http://www.smithseeds.co.nz).

